

In pursuing this approach, however, we are faced with the distasteful fact of some financial constraints. Much as we would like to have many of our senior people profit from your course-in-residence, it is a bit more than we can afford. What we are now focusing on is trying to determine, in consultation with you, ~~ix~~ whether there is any sensible way in which some of the expertise represented by your Institute can be transferred to some of our qualified professional personnel and then infused into a leadership seminar we would sponsor in-house.

We would most appreciate if you could give this matter some consideration. When you have arrived at your own conclusion in the matter, we then hopefully would look forward to you revisiting us in Washington for a thorough discussion of this particular focus.

We all appreciate the time you have spent with us and hope the thought we express here to bring about a mutually-sponsored undertaking has some validity in your opinion. I will look forward with anticipation to your reply and, hopefully, your forthcoming visit.

Draft by JFB given to Dr. Tietjen re   
12/26/74.

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